Curriculum Vitae

Carrier Objectives:

I would like to utilize my knowledge and skill for the enhancement of my abilities to achieve goals with utmost sincerity to contribute in the growth of enterprise that will I serve.

Strengths:

* Excellent communication and organizational skills.
* Able to work under pressure with Available Resources.
* Having pleasant personality and interpersonal Skills.
* Excellent ability to keep good relationships with customers.

Work Experience:

* Working as Sr.Business Development Executive for ACL Group (Mumbai) prestigious project TIVONA CITY in Udaipur (Raj.)Since August 2013 till date for generating Residential Sales of 2, 3 and 4 BHK Skyline Apartments.
* Took keen interest in Marketing division by performing activities for developing Business like Hoardings, Organising Corporate Events, going for outdoor meetings with Clients and attended Seminars etc.
* Handling day to day operational activity by managing Database of existing Clients, working to generate more leads, follow up, converting them for final buy through fixing appointment with Senior Management.
* Organised Brokers meet and arranged site Visits to showcase High Net worth Customers and Investors our Project Highline.
* Also, Worked as a virtual analyst in “Fusion outsourcing Pvt. Ltd.” In 2009, Udaipur.

Professional Education:

* MBA from D.Y Patil University,Pune
* Year (2011-13) in Marketing
* Percentage Obtained – 66.65%

Academic Education:

B.B.M M.L.S.U 2011 58.7 %.

Sr. Sec. (Comm.) C.B.S.E 2007 60%.

Secondary R.B.S.E 2005 58.17%.

Computer Skills:

* Microsoft Office: Word, Excel, PowerPoint
* Operating system: Windows (All versions)

Corporate Exposure:

Undergone 60 days summer training in “HDFC Bank” on “Plastic Money as a sales promotion tool to various customer categories” during MBA.

* Member of the Sports& Culture committee, also organised sports events in the college.
* Actively Participated in Indo-American Conclave at West inn, Pune which was organised by College.

Personal Details:

Name : Vijaydeep Singh Rathore

Father's Name : Mr.Jagveer Singh Rathore

Date of Birth : 06th August 1988

Gender : Male

Marital Status : Unmarried

Contact Details : 09214444921

Email-id : vdsinghrathore@gmail.com.

Residential Address : A- Block 199, Shrinath colony,

Hiran Magri Sector-9, Savina

Udaipur (Rajasthan) 313002

Declaration*:* I hereby declare that the above mention information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

Date:



Place: (Signature): Vijaydeep Singh Rathore